



Cleantech Open Overview

January 2017



Cleantech Open the World's Largest Clean Technology Accelerator

2,000+ volunteers

8 regional US accelerators covering 50 states

100+ annual events in 26 key U.S. metro areas

Global Ideas Competition

Global expansion in partnership with United Nations

Quick Facts

2005

founded

alumni companies

1157

**501
(c)(3)**

a not-for-profit

\$ raised by alumni

\$1.2B+

2,000+

volunteer
professionals
(US only)

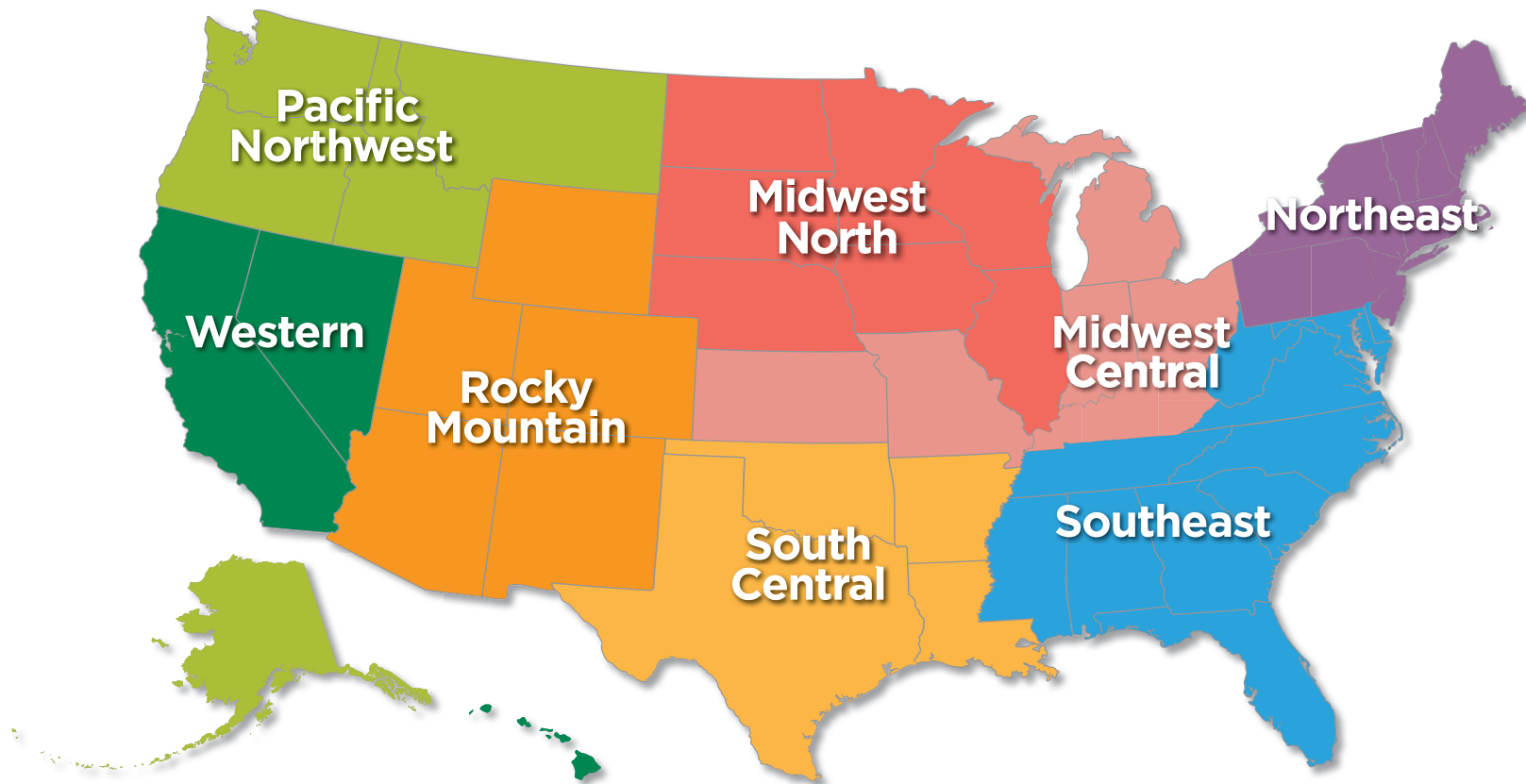
annual events in
26 Cities (US only)

100+

Our Mission

The mission of the Cleantech Open is to find, fund and foster entrepreneurs with big ideas that address today's most urgent energy, environmental and economic challenges.

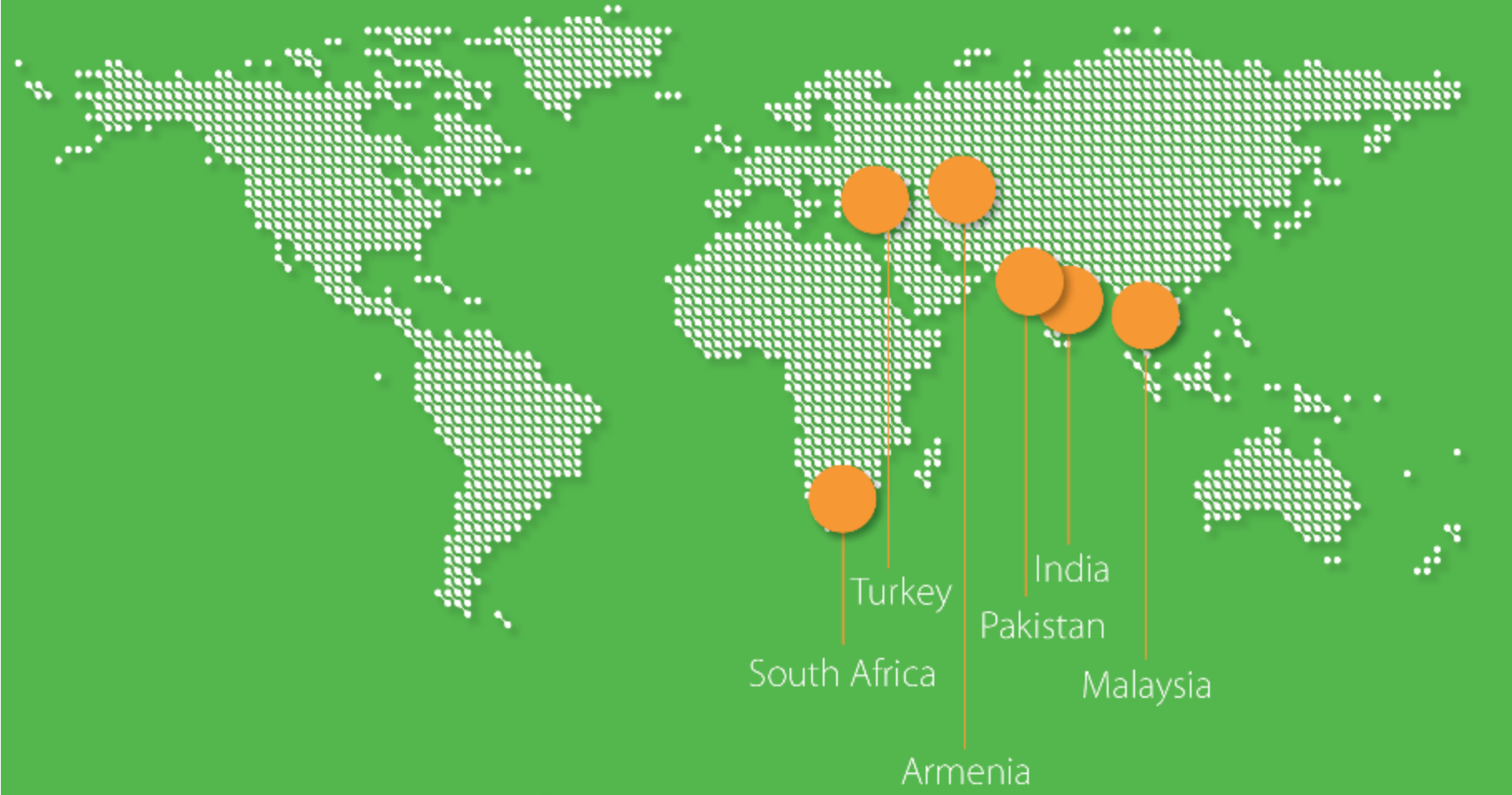
Geographic Reach: 8 Regions Across the US



30+ Global Ideas Partners



Seven Global Accelerators



Cleantech Open “Network of Networks”



Industry Breadth: 8 Industry Sectors



Energy Generation



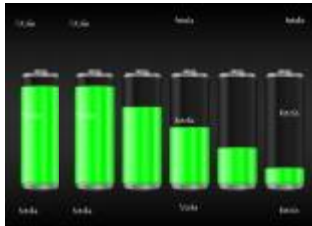
Transportation



Energy Distribution & Storage



Agriculture, Water & Waste



Energy Efficiency



Chemicals & Advanced Materials



Green Building



Information & Communications Technology

Where We Play

Competitions



Cleantech Incubators

Research

Early Stage

Commercialization

Growth to scale

Pilot

Production

Scale-up

Grants
Bootstrap

Seed

Series
A

Series
B

Series
C

IPO / Exit



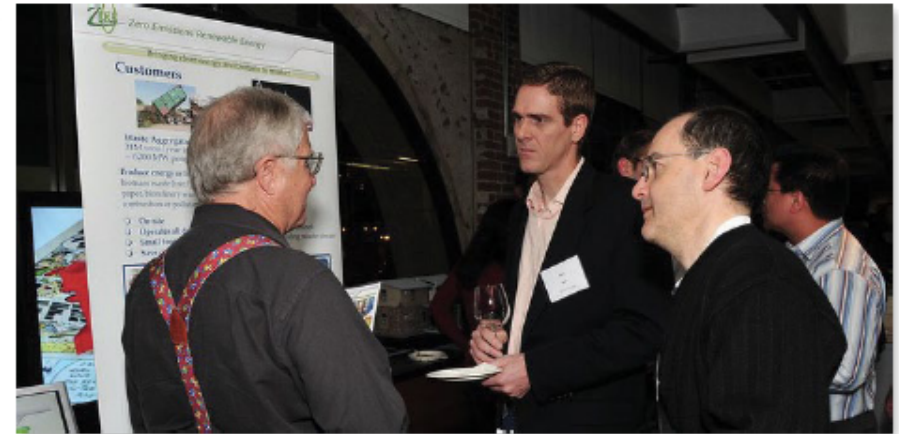
Key Activities

TRAINING

National Academies,
National Webinars and
Regional Training
Practice Judging and
Business Clinics

MENTORING

Local and international
mentors (generalists and
specialists)
Business Clinics



ACCESS TO CAPITAL

Relationship with Strategic
Investors, Angel Groups
and VC firms
Pitch Panels, Networking,
Investor Connect



SHOWCASING

Regional events
and showcases
National Conference
and Global Forum
Press exposure

2016 Program Timeline



What Our Startups Get

INSIGHT

- Customer discovery
- Mentors, coaches, & judge feedback

FOCUS

- Lean startup / bus. model canvas
- 10 step process
- Structured worksheets, conversations

OPPORTUNITY

- Exposure to industry experts, customers, channel partners, alumni, and global network

Results:



IN JUST 10 YEARS...

1157 teams accelerated



3,286 jobs created*

total revenue from 2005-2014*

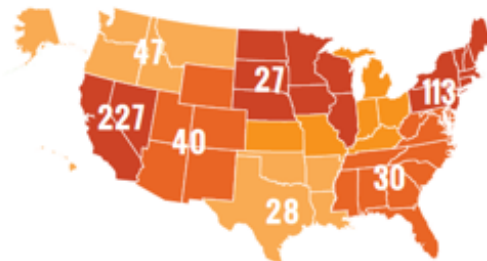
\$187,903,000

\$1,214,000,000*

OUTSIDE FUNDS TOTAL

\$781M Private • \$73M Angels • \$205M Grants • \$155M Other

\$1.7M average per company



2014, we went global



513 PATENTS*

6 Global Accelerators so far...

Current Cleantech Open Sponsors (sample)



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FARGO**



Cal**SEED**

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nyszerda
Energy. Innovation. Solutions.



SIDLEY AUSTIN LLP
SIDLEY

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nationalgrid

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Deloitte.





CLEAN
TECH
OPEN

A DECADE OF IMPACT